

Message Text

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ACTION EB-08

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P R 181406Z AUG 78
FM AMEMBASSY ROME
TO SECSTATE WASHDC PRIORITY 5033
AMEMBASSY BELGRADE
INFO AMCONSUL GENOA
AMCONSUL MILAN
AMCONSUL NAPLES

UNCLAS ROME 15187

E.O. 11652: N/A
TAGS: BEXP, IT
SUBJECT: WESTERN EUROPEAN E/C OFFICER CONFERENCE. DUBROVNIK

COMMERCEFOR CRS/ALP/ITA - NEUHART

STAT FOR EB/OCA - ZUCCA

REF: A) STATE 20720, B) ROME 15009, C) STATE 202171

1. IN VIEW CEILING IMPOSED ON NUMBER PARTICIPANTS PER REFTEL A), EMBASSY IN CONSULTATION WITH POSTS CONCERNED, MAKES FOLLOWING MODIFICATIONS IN PARTICIPANTS FROM ITALY: RE MILAN, IN VIEW LATE ARRIVAL DANIELS AND RE-CLASSIFICATION HIS POSITION FROM ECON/ COMMERCIAL TO POLITICAL/ECON (DEPTEL 198825), CONGEN AND EMBASSY CONCUR IN NOMINATING EDITH HUGHES, CHIEF COMMERCIAL UNIT, IN LIEU OF DANILS. RE GENOA-NAPLES, NORTON FROM GENOA WILL ATTEND AS DESIGNATED REFTEL C), WHICH BRINGS PARTICIPANTS FROM ITALY TO NUMBER SPECIFIED IN ORIGINAL ANNOUNCEMENT. SHOULD CANCELLATION OTHER COUNTRY PARTICIPANTS OCCUR, EMBASSY STRONGLY URGES ADDING CRAGAN OF NAPLES TO LIST.

2. CONCERNING AGENDA SUGGESTIONS,
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PAGE 02 ROME 15187 181615Z

A) ON POLICY SIDE, SUGGEST TOPICS INCLUDE SESSIONS ON: IMPLICATIONS OF TOKYO ROUND, ESPECIALLY AS RESULTS MAY AFFECT EXPANDED POLICY WORK OF COMMERCIAL OFFICERS IN MONITORING NON-TARIFF BARRIERS INHIBITING ACCESS TO WESTERN EUROPEAN MARKETS; CURRENT "HOT" ISSUE OF US MONETARY POLICY AND EXCHANGE RATE FLUCTUATIONS (INCLUDING EUROPEAN REACTIONS ON MONETARY AND TRADE FRONTS); GROWTH RATES IN WESTERN EUROPE AND RELATED OECD MATTERS; USG

EXPORT INHIBITING POLICIES; FOREIGN INVESTMENT--FACILITATIVE OR PROMOTIONAL ASSISTANCE? ENERGY - WASHINGTON PLANS IN FIELD OF ENERGY TECHNOLOGY EXPORT PROMOTION AND COORDINATION BETWEEN USDOC, DO AND STATE ON THESE MATTERS; TASK FORCE ON NATIONAL EXPORT POLICY - SUGGEST RELEASE OF FINDINGS BEFORE CONFERENCE IN ORDER TO PERMIT DISCUSSION AT MEETING.

B) ON COMMERCIAL PROGRAM AND OPERATIONS SIDE

-- SUGGEST REVIEW OF CURRENT TREATMENT OF PERSONNEL RESOURCES IN CCP WHICH DILUTES EFFECTIVENESS AS MANAGEMENT TOOL. PROGRAM, WHICH IS LABELLED "COMMERCIAL", IS REALLY FOCUSED ON TRADE PROMOTION, AND INCLUDES AS MEASURABLE RESOURCE CONTRIBUTORY ECONOMIC AND OTHER PERSONNEL, MAKING END-PRODUCT UNWILDLY.

-- WHAT IS ROLE OF COMSEC CHIEFS THROUGHOUT WORLD? ARE THE USDOC'S "MAN IN HAVANA" OR ARE THEY UNDER INTEGRATED CONCEPT PERMANENT DEPUTY MANAGERS OF COMMERCIAL PROGRAMS AS WELL?

-- UNDER INCREASED EMPHASIS ON POLICY MATTERS, WHAT IS COMMERCIAL OFFICER'S ROLE IN LARGER, STRUCTURED WEST EUROPEAN EMBASSIES? WILL ATTEMPT BE MADE TO DISTINGUISH BETWEEN COMMERCIAL POLICY AND REGULATORY MATTERS AFFECTING ACCESS TO MARKETS, AND MACRO-ECONOMIC POLICY MATTERS?

-- UNDER NEW IMC CONCEPT, SUGGEST CLASSIFICATION OF RELATIONSHIP BETWEEN TRADE CENTRAL DIRECTOR AND PRINCIPAL OFFICER, AS WELL AS SUPPORT EXPECTED OF ECON/COMMERCIAL SECTIONS IN HOST COUNTRIES.

HOLMES

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